livingstone

Microsoft Managed Service

Take control of your Microsoft licensing. Eliminate waste. Maximise value.

Managing Microsoft licensing isn't a once-a-year job. Ever-changing user needs, cloud consumption fluctuations, and Microsoft's evolving technologies and licensing models mean organizations are under constant pressure to stay compliant while minimizing spend. However, most organizations lack the necessary tools, insights, and bandwidth to manage their Microsoft licensing effectively. This results in:

- True-up panic at year-end
- Inaccurate user and licence data
- Missed opportunities to optimize contracts
- Unplanned spikes in cost and wasted spend

Without continuous oversight, many businesses end up over-licensed, under-optimized, and unprepared when it matters most, especially at true-up or renewal.

You need more than reactive support. You need **a proactive, data-driven Microsoft licensing strategy** every month of the year.

The Benefits

- **Cost savings:** Eliminate wasted spend and pay only for what you use

- **True-up confidence:** No last-minute scrambling or over-reporting

- **Clear ROI:** Regular reporting, tracked benefits, and tangible outcomes

- **Expert support:** Seasoned Microsoft licensing and SAM specialists on your side

- **Smarter decisions:** With actionable insights to guide every renewal and purchase

- **Compliance peace of mind:** Reduce the risk of audit findings and commercial penalties

Powered by Prism

Prism is a business intelligence platform for Microsoft 365 (M365), Azure, and Copilot.

It enables organizations to monitor and optimize their M365 and Azure environments based on actual needs.

- Easy and fast to set up
- Simple to use
- Dashboard of insights for daily decision-making
- Underpinned with Livingstone-led human insights and expertise

Our Service: Microsoft Licensing, Fully Managed

Livingstone's **Microsoft Managed Service** gives you end-to-end visibility, optimization, and commercial control over your Microsoft estate, with expert support throughout the full contract lifecycle.

We combine deep licensing expertise with usage insights through our Prism data platform and commercial analysis to deliver **ongoing cost savings and risk reduction**. The service combines self-serve insights on a daily or weekly basis with our licensing expertise monthly and annually at true-up. At the contract renewal stage, we work hand-in-hand with you to get the best deal.

Each service is available stand-alone or as a combined package.

Start here. Request a demo

Monthly licensing optimization

- Using the Prism portal, get daily and **weekly self-service** insights about your Microsoft 365, Azure and Copilot usage.
- **Monthly strategic advice** and reporting from Livingstone's Microsoft licensing experts to identify emerging risks and savings opportunities
- Trends, validation, activity recommendations and guided steps to realise cost-saving opportunities
- **Immediate savings** can be realised to help fund other projects
- **Low cost proof of value** builds a business case with stakeholders

Annual True-Up Support

- **For your license anniversary**, get analysis of license entitlement vs usage and consumption, covering M365, Azure, and on-prem Microsoft
- Validation of licensing compliance and recommended changes
- Analysis of inactive users and potential for license downgrades where actual usage deviates from assigned licenses
- Analysis of recommended cost optimization savings vs the current position.
- Potential for rightsizing within your current environment.
- Long-term workload commitments linking to Reserved Instances, Azure Savings Plans and Hybrid use Benefits
- Short-term workload commitments linking to potential for spot instances

This is an optional add on service.

Commercial optimization & negotiation

- **At time of contract renewal** – typically every three to four years
- Establish current and future demand with exit contract assessment, current state analysis, business needs analysis, future demand assessment, pricing models and high-water marks.
- Create an optimized Bill of Materials (BOM) including user profiling, Infrastructure spend optimization, contract and contractual benchmarking, global pricing & billing, market benchmarking and expert negotiation
- Negotiate for commercial success, including procurement strategy, escalation planning, negotiation strategy development, and negotiation support

This is an optional add on service.

Let us help you scale the Microsoft licensing mountain.

Contact us today.

e info@livingstonetech.com
w livingstone-tech.com

livingstone